



*enduring
growth*

Annual Report

August 1, 2007 - June 30, 2008



Close to nature.
Close to home.

THE BRUCE TRAIL
CONSERVANCY



2007 - 2008 HIGHLIGHTS

15 properties secured

a record breaking year

330 hectares (815 acres) of
Escarpment landscape protected
forever, 11.6 km of Bruce Trail
Optimum Route secured

2,488 hectares (6,149 acres) now
preserved and managed by the BTC

2.7% growth in BTC's total
membership

1,000 volunteers continue to show
their dedication

**\$1,674,183 in donations and
\$694,648 in grants** received by
the BTC

Cover Image: Walker's Woods, Boyne Valley Springs

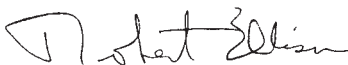
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A year ago we became known as the Bruce Trail Conservancy, an appropriate and important change to more effectively communicate the mission of our organization. We continue to strive towards our collective goal of a secure conservation corridor providing public access to the Niagara Escarpment.

We have much more than the name change to celebrate this year. We received more than \$2.3 million in donations and grants, demonstrating that the BTC is seen as the trusted steward of the Escarpment's irreplaceable natural landscape. We ensured permanent protection of more than 800 acres of Escarpment land. We celebrated the life of Chris Walker and the incredible contribution he made to the Bruce Trail. He is truly missed. And we graciously welcomed founder Dr. Philip Gosling to the role of Honorary President of the Bruce Trail Conservancy.

We also celebrate the many volunteers who make the Bruce Trail a reality. Working along side the volunteers is an excellent staff headed by Executive Director Beth Kümmling. It has been my privilege and honour to work with these dedicated individuals whose commitment to this important endeavour will forever be a part of our legacy.

See you on the Trail.




Robert Ellison
PRESIDENT

The achievements of the 2007-2008 fiscal year are a testament to the healthy growth of our organization. We've grown in the number of volunteers that support our organization, in our membership, in the donations we've received, in the length of Bruce Trail secured, in the amount of land we've preserved forever and in our role as a major land trust. The imagery in this annual report – trees of the Escarpment – reflects this growth. Our Escarpment provides a haven for the towering forests that fill the landscape, but the Escarpment also presents challenges. Trees growing on impossibly rocky, windswept shorelines, or clinging to the Escarpment cliffs, all show qualities of determination, adaptability and perseverance. Our growth over the past several decades springs from these same qualities.

This year the BTC spent an unparalleled \$2.2 million on land purchases, preserving 330 hectares (815 acres) of Escarpment landscape – towering cliffs, old growth cedars, sensitive wetlands, rocky shorelines, and lush forests – forever. Almost 12 km of Bruce Trail Optimum Route were preserved, and Club volunteers made the significant accomplishment of moving more than 100 km of Trail onto the Optimum Route.

On behalf of the staff of The Bruce Trail Conservancy, my sincere thanks to our members, volunteers, donors and all those who support the Conservancy, for helping make these achievements possible.



Beth Kümmling
EXECUTIVE DIRECTOR

“Helping build the Bruce Trail was a turning point in my life. More than anything I learned about volunteerism. It was the incredible enthusiasm and commitment of the hundreds of volunteers I was privileged to work with along the route, in those early days and hundreds that still do today, that deserve recognition. The opportunity to stand amongst those dedicated volunteers once again encouraged me to take the post as Honorary President. I feel privileged to be able to contribute, still, to the grand conservation enterprise that is the Bruce Trail.”

Dr. Philip Gosling, BTC Honorary President

LAND ACQUISITION & PROTECTION

During this fiscal year we preserved a record breaking 15 properties through our land acquisition program, amounting to 330 hectares (815 acres) of Escarpment landscape protected forever and securement of 11.6 km of Bruce Trail Optimum Route.



School Sisters of Notre Dame Property - Iroquoia

Preserving these lands cost \$2.2 million, of which we received more than \$1.8 million from our generous donors and the balance of \$400,000 from grant programs. We are indebted to their continued support of our mission to protect the ecological integrity of the Niagara Escarpment.

School Sisters of Notre Dame Property - Iroquoia
7.5 ha (19 acres) preserved; 174 m of Bruce Trail Optimum Route secured. Funded by BTC donors, the Greenlands Program, and the Ontario Land Trust Assistance Program

Bullock Property - Iroquoia
0.8 ha (2 acres) preserved; 217 m of Bruce Trail Optimum Route secured. Funded by BTC donors.



Bullock Property - Iroquoia

Building and sustaining relationships with landowners, conservation groups, and government agencies was key to this success. Collaborations such as these are a testament to the growth of our organization as a major land trust, and to the far-reaching effect that our work has on the overall conservation of the Niagara Escarpment. We have protected an incredible diversity of habitats: wetlands, caves, alvars, shorelines, grasslands, and mature forests, and the many plants and animals that rely on them.

PROVINCIAL GOVERNMENT FUNDING THAT SUPPORTED BTC ACQUISITIONS

Greenlands Program

A joint initiative of the Nature Conservancy of Canada and the Ontario Ministry of Natural Resources

Ontario Land Trust Assistance Program

An Ontario Ministry of Natural Resources initiative to help conserve Ontario's biodiversity

Natural Spaces Land Acquisition and Stewardship Program

A joint initiative of the Ontario Heritage Trust and the Ontario Ministry of Natural Resources



Cape Rich Bay View – Beaver Valley

Cape Rich Bay View - Beaver Valley

12 ha (29 acres) preserved; 702 m of Bruce Trail Optimum Route secured. Funded by BTC donors and the Natural Spaces Land Acquisition and Stewardship Program.

Hughes Property - Beaver Valley

17 ha (41 acres) preserved; 841 m of Bruce Trail Optimum Route secured. Funded by BTC donors. The BTC plans to transfer title of the property’s conservation lands to the Ontario Heritage Trust (OHT) under the Natural Spaces Land Acquisition and Stewardship Program, which will reimburse 50% of the purchase price.



Hughes Property - Beaver Valley

LAND ACQUISITION & PROTECTION

White-Tailed Woods - Beaver Valley

8 ha (20 acres) preserved; 382 m of Bruce Trail Optimum Route secured. Funded by BTC donors and the Natural Spaces Land Acquisition and Stewardship Program.

Town of Caledon Easement - Caledon Hills

0.8 ha (2 acres) preserved; 1,660 m of Bruce Trail secured. Donated by the Town of Caledon.



Town of Caledon Easement - Caledon Hills



White-Tailed Woods - Beaver Valley

Boundary Bluffs, Burt Property - Peninsula



Boundary Bluffs (Den Haan and Burt Properties) - Peninsula

Burt Property: 39 ha (96 acres) preserved; 1,200 m of Bruce Trail Optimum Route secured

Den Haan Property: 40 ha (99 acres) preserved; 1,000 m of Bruce Trail Optimum Route secured.

Funded by BTC donors. Ancillary purchase costs (appraisal, legal fees) for the Burt property were funded by a grant from Ontario Land Trust Assistance Program.



Boundary Bluffs, Den Haan Property - Peninsula

LAND ACQUISITION & PROTECTION

Colpoy's Bay Cliffs - Peninsula

31 ha (77 acres) preserved; 771 m of Bruce Trail Optimum Route secured. Funded by BTC donors, the former landowners, and the Natural Spaces Land Acquisition and Stewardship Program.

Malcolm Bluff Wetland - Peninsula

116 ha (288 acres) preserved; 2,977 m of Bruce Trail Optimum Route secured. Funded by Ducks Unlimited Canada using federal funds provided under the Natural Areas Conservation Program, the Greenlands Program, and the Ontario Land Trust Assistance Program.

Bull Homestead - Peninsula

25 ha (63 acres) preserved; 371 m of Bruce Trail Optimum Route secured. Funded by BTC donors and the former landowner.





Malcolm Bluff Wetland - Peninsula



Bull Homestead - Peninsula

LAND ACQUISITION & PROTECTION

Williams Caves - Peninsula

8 ha (19 acres) preserved; 297 m of Bruce Trail Optimum Route secured. Funded by BTC donors. The BTC plans to transfer title of the property's conservation lands to the OHT under the Natural Spaces Land Acquisition and Stewardship Program, which will reimburse 50% of the purchase price.

Dyer's Bay Properties - Peninsula

Dyer's Bay North: 3.4 ha (8.4 acres) preserved; 400 m of Bruce Trail Optimum Route secured. Dyer's Bay South: 1.4 ha (3.4 acres) preserved; 117 m of Bruce Trail Optimum Route secured. Property purchase funded by BTC donors. Ancillary purchase costs funded by a grant from the Ontario Land Trust Assistance Program.



Williams Caves - Peninsula

Dyer's Bay North - Peninsula



Crevice Springs - Sydenham

19 ha (47 acres) preserved; 525 m of Bruce Trail Optimum Route secured. Funded by BTC donors.



Dyer's Bay South - Peninsula



Williams Caves - Peninsula



Crevice Springs - Sydenham

LAND STEWARDSHIP

The BTC gained 15 more properties this year, including the vital Malcolm Bluff Wetland on the Bruce Peninsula, a 116 hectare (288 acre) property that boasts a 27 hectare (66 acre) wetland. A total of 156 parcels of land, 2,488 hectares (6,149 acres), are now preserved and managed by the BTC.

This past spring the Land Stewardship Directors of three different Clubs undertook tree-planting projects. Volunteers planted over 600 trees on BTC managed properties in Iroquoia, Caledon Hills, and Dufferin Hi-Lands.

Because of its recent designation as an Escarpment Access Park under the Niagara

Escarpment Plan, the popular Cheltenham Badlands has become the focus of a multi-agency management planning process that will produce a formal and comprehensive management plan for the property. The BTC and its Land Stewardship staff are playing a key role in this process, with the invaluable assistance of the Caledon Hills Club, the property's Land Stewards, and other stakeholders.

The Land Stewardship Committee continues to tackle the issue of encroachment and unauthorized uses on lands under their care. Committee Chair Jim Macdonald made a presentation to the BTC Board of Directors emphasizing the extent of the problem. As a result, a sub-committee has been specifically formed to investigate and address these issues.

At the conclusion of the fiscal year, we were pleased to receive a 3-year Trillium Grant to fund a new staff position – Conservation Stewardship Officer – which will add much needed human resources to our growing Land Stewardship Program.



TRAIL MANAGEMENT

It has been a busy year and as always, care of the ever-evolving Bruce Trail is due to the collective hard work and dedication of those who are passionate about the BTC mission.

Trail Management involves many individuals, including dedicated volunteers from Landowner Relations, the Land Securement Secretariat and, of course, the great number of Trail Maintenance volunteers who rise enthusiastically to the challenges of creating and maintaining a world class footpath.

The long awaited QEW Bridge in Niagara was completed, and the main Trail was rerouted in early 2008. This act has eliminated 5 km of road walking while gaining 1.4 km of original Optimum Route.

With the completion of the Red Hill Valley Expressway, the Iroquoia section is now using 1 km of Optimum Route. Iroquoia has also built three new side Trails on BTC managed lands.

In Caledon, trail development included the expansion of the Hockley Crest Side Trail comprised of a 1.8 km loop of which 1.3 km is Optimum Route. A new reroute through the BTC managed Laing prop-



2007-2008 BRUCE TRAIL CONSERVATION CORRIDOR FACTS

	2007-2008	2006-2007
Total hectares secured	330 ha (815 acres)	99 ha (245 acres)
Total hectares of Escarpment land managed by BTC	2,488 ha (6,149 acres)	2177.5 ha (5381 acres)
Total Optimum Route secured	11.6 km	3.2 km
Length of Optimum Route	857.7 km	858.7 km
Secured Optimum Route on BTC and Public Land	378.9 km	364.9 km
Percent of Trail Secure	44.2 %	42.5 %
Percent of Trail at Risk	55.8 %	57.5 %

There have been several noteworthy victories this past year. The conversion of the Bayview Extension to continuous main Trail is a phenomenal success story. This 57.6 km track (which formerly consisted of isolated pockets of side Trail) currently includes 22 km of Optimum Route.

Beaver Valley's dedication to landowner relations led to numerous successful land acquisitions in that Club section. The most spectacular accomplishment is the Falling Water Section. This exciting 28 km addition of main Trail uses an impressive 21 km of optimum route, and was formally opened early in the 2008-2009 fiscal year.

erty, eliminates 1.4 km of road and adds 2.1 km of Optimum Route.

With the cooperation of an adjacent landowner, the Blue Mountains Club added the Duntroon View Side Trail adding 0.6 km of Optimum Route on a 32 acre BTC managed property.

The Peninsula Club added to the Colpoys Bluff Side Trail with the continuation of a 2.4 km stretch through protected lands. New Optimum Route on the Malcolm Bluff Wetland allowed for the creation of the McIver Side Trail, taking advantage of 3.2 km of Optimum Route.

A significant change occurred this year in terms of communicating the Bruce Trail message to our supporters and the public at large. Changing our name to the Bruce Trail Conservancy allows people to better understand the true scope of our organization's work. The name change has been well received and is well suited for one of Ontario's largest land trusts.

Corporate sponsors are an important element of the Conservancy's success in public outreach and offer valuable revenue to support our programs. This year several sponsorships were developed including those by Bullfrog Power, Dominion of Canada Insurance (sponsors of Bruce Trail Day since 2005), Trek Escapes, and KEEN Footwear.

KEEN Footwear's sponsorship program, Boots on the Bruce, is a terrific opportunity for community building within the BTC and to foster awareness of our organization in the general public. Under this unique sponsorship program, people

are asked to take a photo of their footwear while hiking on the Bruce Trail, and then upload their image to the KEEN website where a selection of the photos can be viewed in an online gallery. KEEN donates \$5 to the BTC for every pair of boots or shoes in an image. Our goal is 10,000 Boots on the Bruce – a \$50,000 donation from KEEN. The program is set to close at the end of October and we are all working hard to ensure we reach our goal.

The Ministry of Health Promotion funded the BTC's Explore Your Bruce Trail, a school outreach program implemented by dedicated BTC volunteers. This exceptionally well received program, which ended in 2007, saw more than 700 young people participate in Bruce Trail hikes and 750 Bruce Trail Reference Guides distributed to the participating groups and students. Through the initiative of a BTC Board member, the Bruce Trail was introduced into the Grade 6 curriculum at a Richmond Hill school, to great success. It is hoped that this can be expanded to other schools.

Extensive media support this year furthered the BTC's efforts to promote responsible use of the Bruce Trail and to encourage public support of our mission. The Peninsula and Sydenham Clubs created their own multi-page insert for the Owen

Sound Sun Times, which was widely distributed. The BTC was successful in launching our Bruce Trail video online, which has been viewed by over 5,000 people since January. Other important media pieces included a write up in National Geographic Adventure, several articles in Escarpment Views and Mountain Life magazines, and a fundraising ad in the Globe and Mail.



MEMBERSHIP

This year the BTC and its member Clubs increased overall membership by 2.7% to 8,634, an encouraging gain.

Importantly, in the past fiscal year the BTC made membership a priority in terms of planning and implementing new, valuable membership benefits. The Membership Implementation Plan was prepared by the Membership Workgroup and approved by the Board this year. The Plan examines the BTC's membership picture. The data shows that the Conservancy and Clubs have been quite successful in recruiting members to the organization. However, membership does not rise greatly from one year to the next as the number of new members does not significantly exceed the number of those that do not renew. The Plan offers extensive recommendations

for the BTC and its Clubs to address member attraction and retention.

In an effort to reconnect with recently lapsed members, the BTC issued a special mailing to this group with the Bruce Trail Magazine this spring. This outreach effort proved successful with 106 lapsed members rejoining, for a total of 157 new Club memberships.

This year the BTC was awarded a large, three year Ontario Trillium Grant. Funding from this grant will support a Membership Coordinator position. Dedicating human resources to the task of membership recruitment and retention is a new and critical step in the BTC's evolution, and all indicators predict more membership growth in the upcoming years.



VOLUNTEERING

Our Volunteer Management Program now provides support to more than 1,000 volunteers at the Club and BTC levels.

The Volunteer Program Implementation Plan, approved by the Board in June 2008, gives direction to the Volunteer Management Program over the coming years. When the program began in 2003, many resources were introduced, including a Volunteer Management Manual and a Volunteer Orientation Booklet. In the past year several documents were updated and distributed to the Club Volunteer Coordinators.

Documentation on all Bruce Trail volunteers has been challenging to organize and maintain through the years. This past year we launched an online registration form for current and past volunteers. With this new form we have been very successful in gathering current and historic data on our volunteers.

In the past five years new volunteer awards have been introduced. We now formally recognize first year Conservancy Level volunteers and the new Office Volunteer Plaque celebrates volunteers that undertake various member and donor administrative tasks at the Head Office. The new Volunteer of the Year Award recognizes the contributions of an outstanding volunteer. The Volunteer Program will continue to look for innovative ways to celebrate the Bruce Trail volunteers and their vital contribution to the organization.

The Explore your Bruce Trail program concluded in December of 2007, with 19 youth groups and schools participating in the program. The BTC gave out 750 guidebooks over the course of the program, and had over 700 participants out on hikes. The feedback from the program was very positive. Thank you to all of the volunteers who made this program a success.

LANDOWNER AND EXTERNAL RELATIONS

Vital to the BTC are the more than 1,000 landowners who allow the Bruce Trail to cross their properties. Without the civic-minded generosity of these individuals, families, municipalities, corporations, conservation groups and other organizations, more than 200 km of the Bruce Trail would be on roads.

The nine Bruce Trail Clubs are the key to keeping partnerships going. They maintain regular contact with landowners, hold landowner recognition events, and ensure that landowners know that we deeply appreciate their generosity. Many of these partnerships have ultimately resulted in BTC securement of the land through donation or sale by the landowner.

Clubs not only maintain good relations with our existing landowners, they also make significant efforts to secure handshake agreements with new landowners along our conservation corridor. A testament to the excellent work of the Clubs is the opening of the Bayview Extension in the Sydenham Section in September 2007. This beautiful addition of Bruce Trail Optimum Route was made possible through a combination of property acquisitions through the Land Securement program, as well as numerous handshake agreements with landowners along the route. Similar success has been achieved in the Upper Beaver Valley, where almost 30 km of new Bruce Trail was officially opened by the Beaver Valley Club at a ceremony in August 2008. Volunteers in all Clubs continue to work diligently with local landowners to move our Trail onto the Optimum Route and improve the Bruce Trail experience.

In the Niagara section, the pedestrian bridge over the QEW was completed and opened in 2008. This was the result of several years of work by the Club and the BTC to secure an agreement with the landowner (CN Rail) and funding from the Region of Niagara, the Province of Ontario and the Branscombe Family Foundation.

Public interest in the work of the BTC continues to be high, and over the past fiscal year BTC staff and volunteers made several presentations to service clubs, naturalists clubs, environmental groups, and municipalities.





FUNDRAISING

2007-2008 was an extraordinary year of fundraising success for the Bruce Trail Conservancy.

Growth: Breaking Records

Since the start of the Escarpment Legacy Campaign over 6 years ago, the Bruce Trail Conservancy's success in preserving the Niagara Escarpment has grown dramatically. Thanks to the generous support of our members, individuals, corporations, foundations and various levels of government, this fiscal year saw the highest level of cash and securities donations ever made to the BTC, which in turn lead to a record year in land acquisitions.

Maturity: Building on Success

This year our nine BTC Clubs raised more than \$30,000 via initiatives such as the Toronto "It's About Our Birds" Benefit, the Iroquoia "Wild Times for Wild Things" Halloween Party, the Caledon Hills "Christmas Tree" Program, and the Beaver Valley

"Trivia Night". In an effort to provide useful tips and tools, and to encourage Clubs to seek necessary support, all Clubs received a BTC Fundraising Toolkit to assist them in their fundraising efforts.

The BTC Endowment Fund continues to build for the future with \$13,016 in bequests being contributed this year for a total of \$723,953. Our monthly pledge program now raises over \$50,000 annually, allowing for better planning of future acquisitions.

Evolution: Looking to the Future

Not only is the Bruce Trail still the oldest and longest footpath in Canada, the BTC has evolved into one of Ontario's largest land trusts, and is a well respected charitable organization. Our donors continue to support us and are finding that gifts of securities are a great way to contribute while receiving significant tax relief. More than \$500,000 in securities were donated to the BTC in the past fiscal year. Foundations such as The Joan and Clifford Hatch Foundation are showing their willingness to build a strong relationship with the BTC by committing to multiple year gifts.

CATEGORY OF SUPPORT	2007-2008	2006-2007
Donations (includes Individuals, Corporations and Foundations)		
Land Acquisition and Conservation (Cash and Securities)	\$ 1,635,169	\$ 1,078,637
Land Acquisition (Land Donations to the BTC)	25,999	-
Endowment Fund	13,015	69,487
Subtotal Donations	\$ 1,674,183	\$ 1,148,124
Grants (includes Provincial and Municipal Governments)		
Land Acquisition (including grants for QEW Bridge Construction)	\$664,581	\$372,009
Land Conservation	30,067	149,243
Subtotal Grants	\$694,648	\$521,252
Total Donations and Grants	\$ 2,368,831	\$ 1,669,376



We experienced highly successful financial performance this year, due to the commitment of our members, donors and government partners to the BTC's Mission.

Land Acquisition

Consistent with our mission of a secure conservation corridor on the Niagara Escarpment, the most significant spending by the BTC this year was for property acquisitions.

Properties and assets acquired as an asset by the BTC	\$ 2,149,527
Includes the Dyer's Bay North and South, Colpoy's Bay Cliffs, Malcolm Bluff Wetland, Boundary Bluffs (Den Haan & Burt), Crevice Springs, Bull Homestead, Hughes, and Williams Caves properties; the Town of Caledon Easement; and the QEW Niagara pedestrian bridge now completed	
Property acquisition costs	493,341
Includes BTC contributions for purchase of White-Tailed Woods, School Sisters of Notre Dame, Bullock and Cape Rich Bay View (the BTC did not take title to these properties and they are therefore not considered assets)	
Total	\$2,642,868

At June 30, 2008 the BTC owned 25 properties, which along with the QEW bridge completed this year, have a net book value of \$4,828,351 (\$2,819,556 in 2007). The net increase of \$2,008,795 over last year arose from acquisitions of \$2,149,527, decreased by the sale of a building lot valued at \$122,000, and depreciation of \$18,732

Balance Sheet

Our Balance Sheet shows total assets of \$6,306,951. As in 2007, the vast majority of these assets are restricted for use by the Land acquisition fund (cash and short term investments \$311,710; land and buildings \$4,828,351). The rest of our assets consist primarily of other cash and short term investments totaling \$1,081,126.

Revenues and Expenses

Membership dues and Bruce Trail Enterprises net earnings decreased over 2007 levels, primarily due to the shortened fiscal year and lack of available guidebooks to sell, respectively. However donations and grants (from several government agencies) significantly increased over 2007 levels, resulting in total revenues of \$2,868,565, an increase of \$715,145 over last year despite the 2008 fiscal year being only 11 months. Over this past fiscal year 81 percent of total donations were allocated to the land acquisition program.

Expenses for the year totaled \$1,645,924, a decrease of \$114,082 over the previous year, primarily due to the 2007 grant the BTC received for production of the Greenbelt Walks brochure. Overall our 2008 revenues exceeded expenses by \$1,222,641.

Revenue

- Donations - cash
- Donations - property
- Membership dues
- BTE net earnings
- Grants
- Interest income
- Sundry income

Expenses

- Administrative salaries and benefits
- Fundraising
- Membership services
- Clubs' share of fees
- Property acquisition costs
- Land securement
- Bruce Trail Magazine
- Land stewardship
- Public outreach and communication
- Other committee and meeting expenses
- Trail development and maintenance
- Property taxes and land management
- Insurance
- Office printing, supplies and postage
- Volunteer management
- Amortization
- Club assistance
- Bank and credit card service charges
- Equipment rental and maintenance
- Rent, utilities and maintenance
- Computer and internet
- Annual general meeting
- Professional fees
- Landowner relations
- Non-recoverable GST
- Allocation of overhead costs

Excess of revenue over expenses

Fund balances at beginning of the year

- Bequests and donations
- Interfund transfers
- Land transfers to other agencies, net

Fund balances at end of the year

- Real estate and other assets
- Mortgage payable
- Cash balances

Combined Schedule of Revenue and Expenses and Fund Balances For the Eleven Months Ended June 30, 2008

Land Conservation Fund	Land Acquisition Fund	Life Membership Fund	Endowment Fund	Eleven Months Ended June 30, 2008 Combined Total	Year Ended July 31, 2007 Combined Total
\$ 297,225	\$ 1,337,944	\$ -	\$ -	\$ 1,635,169	\$ 1,078,637
-	25,999	-	-	25,999	-
363,869	-	21,142	-	385,011	400,158
28,590	-	-	-	28,590	69,705
30,067	664,581	-	-	694,648	521,252
16,577	16,025	-	29,509	62,111	69,710
37,037	-	-	-	37,037	13,958
773,365	2,044,549	21,142	29,509	2,868,565	2,153,420
112,903	-	-	-	112,903	122,640
53,752	146,001	-	-	199,753	143,943
113,679	-	-	-	113,679	113,360
85,547	-	2,233	-	87,780	91,949
-	493,341	-	-	493,341	591,322
-	103,100	-	-	103,100	115,921
61,594	-	-	-	61,594	73,350
101,891	-	-	-	101,891	64,758
57,687	-	-	-	57,687	161,628
37,113	-	-	-	37,113	32,580
25,687	-	-	-	25,687	25,517
34,059	-	-	-	34,059	48,110
25,047	-	-	-	25,047	29,862
10,926	-	-	-	10,926	9,845
42,658	-	-	-	42,658	36,798
13,192	18,732	-	-	31,924	26,788
29,281	-	-	-	29,281	18,478
12,179	-	-	-	12,179	15,291
6,508	-	-	-	6,508	7,417
6,680	-	-	-	6,680	7,077
29,572	-	-	-	29,572	7,122
6,533	-	-	-	6,533	6,360
11,161	-	-	-	11,161	4,136
1,370	-	-	-	1,370	2,230
3,498	-	-	-	3,498	3,524
(74,986)	74,986	-	-	-	-
807,531	836,160	2,233	-	1,645,924	1,760,006
(34,166)	1,208,389	18,909	29,509	1,222,641	393,414
176,977	3,571,672	106,542	710,938	4,566,129	4,652,728
142,811	4,780,061	125,451	740,447	5,788,770	5,046,142
-	-	-	13,015	13,015	69,487
29,509	-	-	(29,509)	-	-
-	-	-	-	-	(549,500)
29,509	-	-	(16,494)	13,015	(480,013)
\$ 172,320	\$ 4,780,061	\$ 125,451	\$ 723,953	\$ 5,801,785	\$ 4,566,129
	\$ 4,828,351				
	(360,000)				
	311,710				
	\$ 4,780,061				

BALANCE SHEET

The Bruce Trail Conservancy	June 30, 2008	July 31, 2007
Assets		
Current assets		
Cash and short-term investments	\$ 1,081,126	\$ 1,105,111
Accounts receivable	10,593	14,314
Inventory	32,739	32,088
Prepays and deposits	16,250	167,150
	1,140,708	1,318,663
Furniture, fixtures and equipment	26,182	36,532
Restricted assets - Land Acquisition Fund		
Cash and short-term investments	311,710	752,116
Land and other assets	4,828,351	2,819,556
	5,140,061	3,571,672
	\$ 6,306,951	\$ 4,926,867
Liabilities		
Current liabilities		
Accounts payable and accrued liabilities	\$ 68,646	\$ 110,364
Deferred revenue - Grants	3,036	174,449
- Memberships	52,300	49,925
Mortgage payable - current	90,000	-
	213,982	334,738
Deferred revenue - Memberships	21,184	26,000
Mortgage payable	270,000	-
Fund Balances		
Land Conservation Fund	\$ 172,320	\$ 176,977
Land Acquisition Fund	4,780,061	3,571,672
Life Membership Fund	125,451	106,542
Endowment Fund	723,953	710,938
	5,801,785	4,566,129
	\$ 6,306,951	\$ 4,926,867

This balance sheet is an extract from the audited financial statements of The Bruce Trail Conservancy. The complete financial statements, including all related notes, are available upon request.



THANKS TO OUR 2007-2008 BTC DONORS

AUGUST 1, 2007 TO JUNE 30, 2008

SPECIAL PROJECT FUNDING

Branscombe Family Foundation
Ducks Unlimited Canada
Ministry of Health Promotion
Ministry of Natural Resources
Nature Conservancy of Canada
Ontario Heritage Trust
Ontario Land Trust Alliance
Regional Municipality of Niagara

GIFTS IN KIND

Sunshine Building

ESTATES

Estate of Edward Cleland
Estate of Robert Van Dusen

\$50,000 - 99,999

The Joan & Clifford Hatch Foundation

\$20,000 - 49,999

Keen Canada Outdoor Inc.
The Catherine Maxwell Meighen Foundation
Todd & Karen Campbell
Toronto BTC

\$10,000 - 19,999

Edith H. Turner Foundation Fund
Peter Long & Family
Donald Williams & Family

\$5,000 - 9,999

Abitibi Consolidated
Thorold Foundation
John & Dianne Armstrong
John Collins
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